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ClickStream analytics



DPI exports information about all subscriber web requests using IPFIX (NetFlow v10) format.

1 Search for reselling internet services

DPI exports the unique UserAgent that is sent withing the HTTP request. The QoE module aggregates information for each IP (or login, if used). Every phone and PC behind the subscriber NAT is recorded in the statistics. Up to 30 unique UserAgents are typically identified per household, all exceeding this value indicates that other apartments can be connected to the Internet through the main router. Steps to follow:

- 1. switch to the QoE Analytics > Subscribers > Clickstream section
- 2. create filter (use Shift+Enter to add entries), where
- Mozilla is PC identifier
- Dalvik is phone identifier

≣	Filters					<
+						
		Filter	Operator	Value		
	On	Device	in	Mozilla Dalvik	(?)	Û
	On	Agents number	>=	30		Û

Interpretation of gathered statistics:

		🛱 For i	il DPI devices		~ 8	2 vi						
						<	Details					<
					2	ð~ 4~	Devices			Agenta		- 0
Tag subscribers (Citc)												
Subscriber	Login	Total	 Sessions 	Hosts	Devices	User agents	User agent	Total	 Sessions 	Hosts	Bevices	User agent
Q, Falter	Q, Filter						Q, Filter					
10.90.201.46	24229	8054	2585	450	1	80	E Mozilla/5.0 (Windows NT	4119	1272	278	1	1
10.90.200.226	16915	5531	2094	454	2	77	E Mozilia/5.0 (Linux Androi	d 2521	654	129	1	1
176.115.139.83	31004	4547	3345	304	2	108	1 Mozilla/5.0 (Windows NT	770	309	89	1	1.0
176.115.139.134	19437	4172	2024	370	2	53	E Mozilia/5.0 (Windows NT	187	124	43	1	1
10.90.70.122	25057	2326	1127	105	2	93	E Mozilla/5.0 (Linux Androi	d 186	38	15	1	1
10.90.13.128	20442	2129	917	115	2	56	E Mozilla/S.0 (Macintosh in	t 116	116	2	1	1.0
E 176.115.139.20	16133	1800	733	91	2	40	Mozilla/S-0 (Linux Tizen 2	92	34	10	1	1
176.115.139.138	27266	1030	277	44	2	49	Mozilla/5.0 (Windows NT	1	1	1	1	1
176.115.129.83	31704	963	680	97	2	69	E Mozila/5.0 (Windows NT	1	1	1	1	1
10.90.50.201	22526	310	280	48	2	31	E Mozilla/5.0 (Windows NT	1	1	1	1	1
10.90.82.188	24353	309	304	80	2	42	Mazilla/5.0 (Windows NT	4.1	1.0	1	1	1
12	12						80					
1-12 of 12		< 1 >			B- Equ	wt 100 🔶	1-80 of 80		< 1		B- Export	100 🔸

- The result of the filter applied is 12 subscribers who might resell services.
- More details about the devices they are associated to can be found in the "Details" window.
- Using a voice-tube pictogram, you can drag-and-drop them to marketing campaign and notify them using browser.
- You can export a report in a convenient format.

2 Controlling customer attrition (search for interest in competitors)

DPI exports CickStream, i.e all the HTTP/HTTPS subscriber requests on the Internet. The QoE module aggregates information for each IP (login, if used). The statistics include URL for the HTTP and domain name for the HTTPS. Steps to follow:

- 1. switch to the QoE Analytics > Subscribers > Clickstream section
- 2. create a filter including the sites of competing operators in the region

I≣ Filte	rs			<
+				
	Filter	Operator	Value	
🗹 On	Host	in	beeline.ru megafon.ru	0 0
			beeline.ru megafon.ru	

3. or use the Telecom operators category

71	ß					
0	⊞ Filt	ers			<	6) T
Saved filters	+					History
Iters		Filter	Operator	Value		
	🗹 On	Host category	in	Telecom operators	Û	
					-	

Interpretation of gathered statistics:

		₿ For	all DPI devices		~ 7	n 🔶 👘						
						<	Details					<
					3	0- 4-	Devi		Hosts			e
Top subscribers (Ch Subscriber	Login	Total	 Sessions 	Heata	Devices	line courts	Heat	Host category	Total	Sessions	Heats	
Q, Filter	Q, Filter	Faran	• 2000000	Pipeta	Devices	User agents	O, Filter	non congory	100	CCORNER	riedta	
10.90.8.176	27967		6	1	1	1	E beeline.ru	Telecom operators	6	6	1	
10.90.40.74	19840	4	4	1	2	2						
10.90.52.21	20984	4	4	1	2	3						
10.90.216.31	18493	0	3	1	2	2						
10.90.201.156	17579	z	2	1	1	1						
5	5						1	1				
1-5 of 5		< 1 ×			Ch Expe	wt 100 ↓	1-1 of 1	ec e 1		(3- E)	port 10	00 1

- The result of the filter applied is 5 potential subscribers who might be interested in competitors.
- More statistics can be found in the "**Details**" window.
- Using a voice-tube pictogram, you can drag-and-drop them to marketing campaign and notify them or conduct a survey on satisfaction with services using browser.
- You can export a report in a convenient format.

3 Search for Smart TV devices

DPI exports unique UserAgent being sent within the HTTP request. The QoE module aggregates information for each IP (login, if used). Statistics uses each Smart TV behind subscriber NAT. Steps to follow:

- 1. switch to the QoE Analytics > Subscribers > Clickstream section
- create a filter, use match operator to apply a regular expression search: (?i)(\W|^)(smart|LG|samsung)(\W|\$) containing the following device list to be searched:
- smart
- LG
- samsung

	Filters					<
+						
		Filter	Operator	Value		
	On	User agent	match	(?i)(\W *)(smart LG samsung)(\W \$)	0	Û
				Cancel	Apply	

Interpretation of gathered statistics:

		m	For all DP1 devices			· 🖓	¢۶					
							Details					<
-					3	ð~ <i>4</i> ~	Devices		Agent			- e
Top subscribers (Cl Sebecriber	Login	Total	 Sessions 	Hosts	Devices	User	User agent	Te	6.al	- Sessions	Hosts	Dev
Q.Filter	Q. Titter						Q, Filter					
10.90.28.92	30284	7157	7672	5	1	2	E sensurg-egent/1.1	47	41	7	1	1
10.90.18.9	20853	4834	70	16	2	3	E Mualla/5.0 (SMART-TV UNUX Tizen 3.0) Appleweb/07/50	8.1 (OHT 78		52	14	
10.90.75.3	31541	4615	240	13	2	2	Modila/5.0 (SMART-TV Linux Tizen 3.0) Appletiteb(0)/53	7.36-(КНТ 20		11	2	1
10.90.52.115	18039	4084	3813		2	2						
10.90.17.41	20116	4068	3845	21	2	2						
10.90.99.112	18014	3946	3777	12	2	6						
10.90.81.29	14994	3885	24	*	2	2						
10.90.215.100	25091	3638	3694	26	2	2						
10.90.212.34	16782	3746	3629	4	2	2						
10.90.56.171	30173	3630	3629	4	2	0						
10.90.9.54	24349	3581	248	2	2	2						
1,477	1,477	_					3					
1-100 of		1 2			Deport	100 🔸	1-3 of 3 ••• • 1			0) Export	100 🕂

- The result of the filter applied is 1477 subscribers having such devices.
- More statistics can be found in the "**Details**" window.
- Using a voice-tube pictogram, you can drag-and-drop them to marketing campaign and notify them or conduct a survey on satisfaction with services using browser.
- You can export a report in a convenient format.

4 Profiling subscribers by their interests

ClicStream allows you to determine the popular resources and services your subscribers use or identify their interest in sites by certain topics.



QoE Stor provides categorized list including resources divided into 54 categories.

OTT services usage

Steps to follow:

- 1. switch to the QoE Analytics > Subscribers > Clickstream section
- create a filter **filter by Host**, use match operator to apply a regular expression search: (?i)(\W|^)(smotreshka|ivi|okko|netflix)(\W|\$) containing the following OTT resources list to be searched:
- smotreshka
- ivi
- okko
- netflix

Database segmentation example

Steps to follow:

- 1. switch to the QoE Analytics > Subscribers > Clickstream section
- 2. create a filter **filter by Host Category**, use the category of interest
- Auto
- Websites for children, etc.

Example of searching for subscribers with high traffic consumption

Steps to follow:

- 1. switch to the QoE Analytics > Netflow > Top with high traffic (to the right) > Top subscribers
- 2. sort by traffic volume